



Rate your relationship

How well do I know _____ **week 1:** _____

-On a personal level: 1 2 3 4 5 6 7 8 9 10

- The Business : 1 2 3 4 5 6 7 8 9 10

- As a business person: 1 2 3 4 5 6 7 8 9 10

-The members business needs: 1 2 3 4 5 6 7 8 9 10

-The specific benefits for the client: 1 2 3 4 5 6 7 8 9 10

Can I easily speak about the member?: 1 2 3 4 5 6 7 8 9 10

Can I easily and comfortably refer the member?: 1 2 3 4 5 6 7 8 9 10
If no, what are some of the reasons why...

Exercise sheets used: _____

How well do I know _____ **week 8:** _____

-On a personal level: 1 2 3 4 5 6 7 8 9 10

- The Business : 1 2 3 4 5 6 7 8 9 10

- As a business person: 1 2 3 4 5 6 7 8 9 10

-The members business needs: 1 2 3 4 5 6 7 8 9 10

-The specific benefits for the client: 1 2 3 4 5 6 7 8 9 10

Can I easily speak about the member: 1 2 3 4 5 6 7 8 9 10

Can I easily and comfortably refer the member... *If no, what are some of the reasons why...*

Exercise sheets used since week 1: _____

New contacts, Prospects or Referrals generated since. ...For the member and from the member to me:
